Case 4:23-cv-00233-CKJ Document 127 Filed 08/14/25 Page 1 of 23

1 2 3 4 5 6 7 8 9 10 11 12	KRISTIN K. MAYES Attorney General of Arizona (Firm State Bar No. 14000) John Raymond Dillon IV (AZ Bar No. 036796) Sarah Pelton (AZ Bar No. 039633) Dylan Jones (AZ Bar No. 034185) Laura Dilweg (AZ Bar No. 036066) Alyse Meislik (AZ No. 024052) Assistant Attorneys General Office of the Arizona Attorney General 2005 North Central Avenue Phoenix, AZ 85004 Phone: (602) 542-3725 Fax: (602) 542-4377 consumer@azag.gov Lead Counsel for Plaintiffs		
13	FOR THE DISTRICT	OF ARIZONA	
14	State of Asimon and Waistin W. Manag	NO CV 22 00222 THE CVI	
15	State of Arizona, <i>ex rel</i> . Kristin K. Mayes, Attorney General; et al.,	NO. CV-23-00233-TUC-CKJ	
16 17 18 19 20 21	Plaintiffs, v. Michael D. Lansky, L.L.C., dba Avid Telecom; et al., Defendants.	PLAINTIFFS' RESPONSE IN OPPOSITION TO DEFENDANTS' MOTION TO REVISE DISCOVERY SCHEDULE PURSUANT TO RULE 54(b) (DOC. 121)	
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23	Plaintiffs respectfully file this Response in	n Opposition to Defendants' Motion to	
24	Revise Discovery Schedule Pursuant to Rule 54(1	b). (Doc. 121) For the reasons set forth	
25	below, the Court should deny Defendants' motion		
26			
27	I. INTRODUCTION		
28	Defendants' purported "Motion to Revise	Discovery Schedule Pursuant to Rule	
	54(b) (Doc. 121), is an improper attempt to modify the Case Management Scheduling		

Order ("Scheduling Order") (Doc. 102), based on grievances Defendants endorsed, if not actually proposed. Notwithstanding, Defendants now lodge wholly unsupported allegations against Plaintiffs and seek to rewrite the Court's Scheduling Order in an apparent effort to delay the case, run up costs and frustrate Plaintiffs' legitimate discovery efforts.

A. The Scheduling Order

As a multistate effort, Plaintiffs intentionally coordinated among "a small group of the Plaintiff states" their "pre-litigation investigative work and the preliminary analysis of the call detail records for the benefit of all Plaintiffs." (Doc. 89 at 2, §II) Likewise, Plaintiffs share the same expert witnesses. (Doc. 89 at 2–3, §II) Plaintiffs explained "[t]he discovery relevant to the federal claims [...] will largely be the same for all Plaintiffs as to the Defendants' business practices, conduct and knowledge or deliberate ignorance of the illegal robocalls at issue." *Id.* This is the same for the state law counts, which can be supported by a violation of federal law or supported by the same or similar evidence. *Id.*

Notwithstanding the commonality of the claims among the Plaintiff states, both Plaintiffs and Defendants initially proposed competing case management plans that, among other things, modified the number of depositions per side under Rule 30. (Doc. 97 at 3, §III(B)) Plaintiffs proposed modifying the default number of depositions set forth in Rule 30 to permit 20 depositions per side. (Doc. 89 at 8, §IV(B)) Separately, Defendants proposed modifying the default number of depositions set forth in Rule 30 "to allow a total of 40 fact depositions[.]" (Doc. 95 at 14, §III(B)) Defendants reasoned their proposal allowed depositions of "[o]ne fact deposition of each Plaintiff that filed a separate claim under state law[,]" "[o]ne fact deposition of each member of the Plaintiff Lead Group[,]" and omitted all other Plaintiffs. (Doc. 95 at 15 §III(C)) Notably, Defendants requested no discovery modifications under Rules 33 or 34. (Doc. 95 at 13–15, §III(A), (C); Doc. 97 at 3–4, §III(A), (C))

After considering the parties' proposals, the Court entered a Scheduling Order, which was generally consistent with the default limits set forth in Rules 30, 31, and 33.

(Doc. 102 at 2, ¶E(1)) The Court did expand the number of depositions for both sets of parties to (i) "Defendants," (ii) "the lead Plaintiff States of Arizona, Indiana, North Carolina, and Ohio," (iii) "any Plaintiff state bringing state law actions[,]" (iv) "respective experts[,]" and (v) "not more than ten non-party fact witness depositions per party." *Id.* In other words, the Court granted the parties' request to expand the number of depositions permitted by Rule 30 to the thirteen Plaintiff States Defendants requested, each party's experts, and ten non-party fact witnesses. Cumulatively, the Scheduling Order provided Defendants *at least* twenty-three depositions, excluding expert witnesses, both parties have yet to disclose.

Since the Court issued the Scheduling Order, Defendants have issued consolidated requests for documents and requests for admissions to the four Lead Plaintiff States and State Law Plaintiffs. See, e.g., (Doc. 116 at 2) Since July 25, 2025, Defendants have served an additional 630 Requests for Document Production and 39 Requests for Admissions to the Lead Plaintiffs and Plaintiff States with state law claims. But according to Defendants, they are improperly being limited in their ability to conduct discovery because they will not be permitted to separately depose each of the 49 Plaintiffs. Defendants justify their position by erroneously arguing that all 49 states are making discrete claims based on differing fact patterns. See (Doc. 121 at 5) (alleging the Scheduling Order "does not allow any discovery on thirty-six (36) of their co-Plaintiffs each of whom are presenting claims based on materially different facts"). Thus, contrary to Scheduling Order's express

^{24 1} Collectively, hereafter referred to as "Lead Plaintiff States."

² Plaintiffs People of the State of <u>California</u>; Office of the Attorney General, State of <u>Florida</u>, Department of Legal Affairs; State of <u>Indiana</u>; Office of the <u>Maryland</u> Attorney General; State of <u>New York</u>, by Letitia James, Attorney General of the State of New York; State of <u>North Carolina</u>; State of <u>North Dakota</u>, *ex rel*. Drew H. Wrigley, Attorney General; State of <u>Rhode Island</u>; State of <u>Washington</u>; and State of <u>Wisconsin</u> (collectively, hereafter referred to as "State Law Plaintiffs").

limitations, Defendants issued Rule 30(b)(6) deposition notices to all 36 non-lead, non-state claims Plaintiffs.³

B. An overview of Plaintiffs' consolidated multistate complaint.

The Plaintiffs, 49 states and commonwealths, have brought a consolidated enforcement action with claims based on violations of federal telemarketing laws and rules, including certain analogous state laws or rules, against the three Defendants. States' attorneys general bringing multistate actions like this is *not* an uncommon occurrence in federal court. States' multistate coordination, often overseen by a small group of lead states, is the norm for state attorneys general multistate actions. *See generally* Elysa M. Dishman, *Class Action Squared: Multistate Actions and Agency Dilemmas*, 96 Notre Dame L. Rev. 291, 301–09 (2020). While each state has the ability to prosecute its own case, in a multistate action, designated lead states work collectively to resolve common claims based on common facts on behalf of all states participating in the multistate action. These lead states often collect and analyze early (or all) investigative data, coordinate among participating states, delegate tasks to committees, and perform essential litigation responsibilities. *See id.* The lead states function like class plaintiffs and, after a case is filed, like a steering committee.

Each of the 49 sovereign Plaintiffs in this case has alleged the same operative facts, namely that Defendants were, at all relevant times, in the business of providing Voice over Internet Protocol ("VoIP") services to initiate or facilitate illegal robocalls to every U.S. state or territory. Plaintiffs' common facts establish that the Defendants' actions violated the Telemarketing and Consumer Fraud and Abuse Prevention Act ("Telemarketing Act"), 15 U.S.C. § 6101, et seq.; the Telemarketing Sales Rule ("TSR"), 16 C.F.R. § 310, et seq.;

³ All Plaintiffs who improperly received Defendants' Rule 30(b)(6) deposition notices under the Scheduling Order objected in a timely manner. Yet, in their motion Defendants assert "that 36 Plaintiff States have flatly refused to respond to any discovery requests." (Doc. 121 at 7 n.5) Defendants' assertion is patently false. Defendants' reporting of these facts to the Court in a manner which characterizes those 36 Plaintiffs as being uncooperative and refusing to comply with their discovery obligations under the Federal Rules of Civil Procedure is disingenuous, inaccurate, and highly inappropriate.

the Telephone Consumer Protection Act ("TCPA"), 47 U.S.C. § 227, et. seq.; and the Truth in Caller ID Act ("TCIA"), 47 U.S.C. § 227(e). (Doc. 1 at ¶6)

A subset of sovereign Plaintiffs also raised claims arising under their respective state consumer protection laws, including state laws prohibiting unfair, deceptive, abusive, and illegal telemarketing practices. Many of the State Law Plaintiffs' claims are derivative of the federal law violations. For example, Maryland's claim for violations of the Maryland Telephone Consumer Protection Act, Md. Code. Ann., Com. Law § 14-3201, et seq., makes it an unfair and deceptive practice to violate the Telemarketing Act and TCPA. (Doc. 1 at ¶¶493–509) Likewise, Florida's claim for violations of the Florida Deceptive and Unfair Trade Practices Act, Fla. Stat. §§ 501.201, et seq., is based on Defendants' violation of the TSR. (Id. at ¶¶462–81) Notwithstanding the derivative nature of these claims, Plaintiffs have never objected to the Scheduling Order's expansion of the number of depositions that may be taken under Rule 30 so that Defendants may depose all of the State Law Plaintiffs that have made separate claims under their state laws.

The factual allegations that support the state and federal claims alleged by Plaintiffs are common among all 49 states. They are generally that Defendants offered services in "every area code in the United States," (*id.* at ¶38), and "provided substantial support and assisted sellers and telemarketers engaged in illegal robocalling" in each of "the Plaintiffs' respective jurisdictions[,]" (*Id.* at ¶46). Defendants also boasted its services would "[i]ncrease your sales with local callbacks for every state you dial[.]" (*id.* at ¶67); *see also* (*id.* at ¶57) ("Avid Telecom provides VoIP services in all of the Plaintiffs' respective jurisdictions."). In other words, the services Defendants provided were not unique to any Plaintiffs' jurisdiction.

To support Plaintiffs' common allegations, Plaintiffs conducted a preliminary analysis of Defendants' call traffic across the United States. (*Id.* at ¶86–96) Plaintiffs' review, conducted by a core group of states with the assistance of one of the Plaintiffs' shared experts, showed Defendants transmitted more than 1 million illegal calls to consumers in each of Plaintiffs' respective jurisdictions that were illegal and/or violative

of federal law. (*Id.* at ¶88(h)) Based on Plaintiffs' preliminary analysis, Plaintiffs ascertained numeric state-specific examples of Defendants' facilitation of unlawful calls nationwide, which are the only state-specific material facts alleged in Plaintiffs' consolidated action. (*Id.* at ¶89)

Plaintiffs' jointly alleged federal claims against Defendants rely on no state-specific misconduct. (*Id.* at ¶426–58) The principal variable facts for Plaintiffs' common federal claims are the quantity of illegal calls Defendants transmitted into each Plaintiffs' respective state. Likewise, and especially because State Law Plaintiffs' claims are derivative of their federal claims, the principal variable facts for the Plaintiffs' state law claims are again linked to the quantity of illegal calls. Put simply, the primary alleged facts that are specific to each Plaintiff are the number of violations committed in that state by the Defendants, but the factual support for those numeric violations is the *same* for each Plaintiff.

Defendants intrinsically endorse the fact that Plaintiffs' claims only factually differ based on the quantity of illegal calls made in each state. Per Defendants' own example, the only facts Defendants can identify as "unique" are "that Texas citizens received approximately eighty thousand (82,000) illegal calls[,]" *i.e.*, the quantity of illegal calls directed to each state. (Doc. 121 at 6) Plaintiffs' complaint, however, is based on the same non-unique illegal conduct Defendants directed toward each Plaintiff's respective state. Ultimately, Plaintiffs' common facts and common claims illustrate that Defendants indiscriminately facilitated illegal or unlawful calls all across the U.S. irrespective of jurisdiction. Plaintiffs intend to provide further analyses of those calls on a per state basis through expert disclosures, based in part, on Defendants' own records.

II. ARGUMENT

A. The commonality of the Plaintiffs' multistate claims favors the existing consolidated discovery plan, which eliminates cumulative and wasteful discovery.

At the outset, Plaintiffs generally question Defendants' true intention in filing their motion—it makes little sense for Defendants to spend the time and money to take 49 separate depositions of each Plaintiff that relied on a common investigation conducted by a smaller number of lead states. As is set forth below, this seems cumulative and wasteful. Notwithstanding the questionable nature of what Defendants may actually be seeking, the arguments they make in support of their motion rely on a factually incorrect mischaracterization of the Plaintiffs' claims.

The Federal Rules generally disfavor duplicative and cumulative discovery, Fed. R. Civ. P. 26(b)(2)(C), and judges have broad discretion to set limitations on party discovery. *Blackburn v. United States*, 100 F.3d 1426, 1436 (9th Cir. 1996). Although class actions are fundamentally different from sovereign multistate actions,⁴ the legal principles guiding a district court's reasons for limiting discovery in class actions can be illuminating.

District courts have routinely refused to impose individualized discovery for each plaintiff where the plaintiffs share claims based on common facts. *See, e.g., Scott v. Chipotle Mexican Grill, Inc.*, 300 F.R.D. 188, 191 (S.D.N.Y. 2014) (rejecting individualized discovery for opt-in class where individualized discovery would not affect the common claims about the defendant's misconduct); *Adkins v. Mid-American Growers, Inc.*, 143 F.R.D. 171, 174 (N.D. Ill. 1992) (noting "individualized discovery is not

⁴ "The conceptual similarity between class actions and *parens patriae* actions is unavoidable[,]" but still very distinct. *Mississippi ex rel. Hood v. AU Optronics Corp.*, 876 F. Supp. 2d 758, 764 (S.D. Miss.), *rev'd and remanded*, 701 F.3d 796 (5th Cir. 2012), *rev'd and remanded*, 571 U.S. 161 (2014) (cleaned up). Generally, state attorneys general multistate actions (i) function more like a trustee capacity than a class representative capacity, (ii) have sovereign, quasi-sovereign and statutory standing considerations, and (iii) do not require class action procedural requirements, such as class certification, among other distinctions. *See id*.

appropriate under every circumstance," specifically where individualized facts are not essential to the claims); Weeks v. Matrix Absence Mgmt., 494 F. Supp. 3d 653, 659–60 (D. Ariz. 2020) (noting "individualized discovery of similarly situated plaintiffs is rarely appropriate"); In re Anthem, Inc. Data Breach Litig., 327 F.R.D. 299, 311–14 (N.D. Cal. 2018) (holding that "common questions" can be resolved for all plaintiffs when the facts present "no material differences [...] requir[ing] individualized adjudication"); but see In re Varsity Spirit Athlete Abuse Litig., 677 F. Supp. 3d 1376, 1378 (J.P.M.L. 2023) (discussing unique factual issues were present, such as the variation of person committing misconduct, thus denying centralization). Courts have also rejected the argument that such a limitation violates due process. Scott, 300 F.R.D. at 191.

In the instant case, this Court's Scheduling Order permits the Defendants to depose each Plaintiff that has made a separate state claim and the Lead Plaintiff States that conducted the multistate investigation, which avoids unnecessary, cumulative, and wasteful discovery and is consistent with the principles of Rule 26(b)(2)(C). Because Plaintiffs have brought this multistate action as a coordinated effort based on common legal claims and common operative facts, limiting depositions to the Lead Plaintiff States and State Law Plaintiffs, as the Court has done, facilitates efficient, non-duplicative, and non-prejudicial discovery.

The Scheduling Order in this case permits Defendants to serve paper discovery on all Plaintiffs and only limited Defendants' ability to take unnecessary and cumulative deposition testimony. Defendants have not explained how such a limitation on oral testimony only prejudices them other than by baldly claiming they have been unfairly limited and grossly mischaracterizing the Plaintiffs' Complaint. Defendants' argument does not establish that this Court acted unreasonably—let alone abused its discretion—when setting the Scheduling Order.

B. Defendants incorrectly rely on Rule 54(b).

Defendants seek modification of the Scheduling Order pursuant to Fed. R. Civ. P. 54(b), but the Scheduling Order does not constitute the final judgment required by Rule 54(b). Specifically, Rule 54(b) provides that a district "court may direct entry of a final judgment as to one or more, but fewer than all, claims or parties only if the court expressly determines that there is no just reason for delay." Fed. R. Civ. P. 54(b); *Pakootas v. Teck Cominco Metals, Ltd.*, 905 F.3d 565, 574 (9th Cir. 2018) ("Rule 54(b) allows a district court in appropriate circumstances to enter judgment on one or more claims while others remain unadjudicated."). In other words, "Rule 54(b) permits district courts to authorize immediate appeal of dispositive rulings on separate claims in a civil action raising multiple claims[.]" *Gelboim v. Bank of Am. Corp.*, 574 U.S. 405, 409 (2015).

The condition precedent for any relief under Rule 54(b) is that "the district court first must render 'an ultimate disposition of an individual claim." *Pakootas*, 905 F.3d at 574 (quoting *Curtiss-Wright Corp. v. Gen. Elec. Co.*, 446 U.S. 1, 7 (1980)); *S.E.C. v. Cap. Consultants LLC*, 453 F.3d 1166, 1170–74 (9th Cir. 2006) (discussing that a party must seek an entry of judgment prior to or simultaneously with a Rule 54(b) motion). After the court renders final judgment, the "court then must find that there is no just reason for delaying judgment on [the] claim." *Pakootas*, 905 F.3d at 574. Put differently, without final judgment on one or more claims, Rule 54(b) offers Defendants no relief.

Defendants seem to acknowledge this by noting, "[t]here has been no final judgment in the instant matter." (Doc. 121 at 10) Yet, Defendants, undaunted, plow ahead by resting their entire argument on the latter half of Rule 54(b), which sets forth the "general rule" that a district court may revise any interlocutory order. *See City of Los Angeles, Harbor Div. v. Santa Monica BayKeeper*, 254 F.3d 882, 885 (9th Cir. 2001) (noting district court's plenary power to modify non-final orders); *see also* 10 Charles A. Wright & Arthur R. Miller, Federal Practice and Procedure § 2660 (4th ed. July 2025 update) ("The second sentence of the rule expressly states that any order failing to meet these requirements may

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be revised at any time prior to the entry of a final judgment adjudicating the entire action."). Absent the condition precedent, however, Rule 54(b) offers the Defendants no relief.

Ultimately, Rule 54(b) is the improper avenue for Defendants to seek modification of the Scheduling Order. The Court should accordingly deny Defendants' motion.

C. Defendants have not shown the good cause required to modify a scheduling order under Rule 16(b)(4).

Rule 16(b) is the proper vehicle for motions to amend a scheduling order. See Kamal v. Eden Creamery, LLC, 88 F.4th 1268, 1277 (9th Cir. 2023) ("When a district court enters a pretrial scheduling order..., as the court did here, a motion to amend is governed by Rule 16(b).") (citations omitted). If the Court considers Defendants' motion under Fed. R. Civ. P. 16(b)(4), the Court should likewise deny Defendants' motion. "The district court is given broad discretion in supervising the pretrial phase of litigation," which includes the number and length of depositions. Zivkovic v. S. Cal. Edison Co., 302 F.3d 1080, 1087 (9th Cir. 2002). A scheduling order "may be modified only for good cause and with the judge's consent." Fed. R. Civ. P. 16(b)(4). "If the party seeking the modification 'was not diligent, the inquiry should end' and the motion to modify should not be granted." *Id.* (quoting Johnson v. Mammoth Recreations, Inc., 975 F.2d 604, 607–09 (9th Cir.1992)). The Ninth Circuit regularly analyzes the timing of a movant's request to modify a scheduling order to assess that movant's diligence. See, e.g., Zivkovic, 302 F.3d at 1087–88. Moreover, "the focus of the inquiry is upon the moving party's reasons for seeking modification." *Johnson*, 975 F.2d at 609. A party's "carelessness is not compatible with a finding of diligence and offers no reason for a grant of relief." Id.

Defendants' motion does not establish the good cause necessary to support Defendants' request to modify the Scheduling Order. First, Defendants' motion is based on a misreading of the Scheduling Order. Defendants claim the plain language of the Scheduling Order denies them "full and *substantively equal* discovery[,]" (Doc. 121 at 11) (emphasis in original), but the Scheduling Order itself provides only that "party depositions are limited[.]" (Doc. 102 at 2, § E(1)) Defendants are in fact being afforded "full and

substantively equal discovery" because all of Plaintiffs' claims are based on largely the same evidence obtained from common sources. (Doc. 79 at 23)

Second, the deposition parameters are practically identical to Defendants' proposal, and Defendants specifically asked for the Court to limit depositions to the thirteen Lead Plaintiff States and State Law Plaintiffs. (Doc. 95 at 15 §III(C)) As is set forth more fully above, the Defendants' sole justification for modifying the Scheduling Order is a blatant mischaracterization of the Plaintiffs' case, which involves one common set of facts—not 49 distinct claims raised by each Plaintiff, as Defendants incorrectly argue. Other than mischaracterizing Plaintiffs' Complaint, Defendants make no attempt to explain why a change is needed in the Scheduling Order. Defendants thus have failed to meet their burden to show good cause for modifying the Scheduling Order; therefore, the Court should also deny the motion under Rule 16(b)(4).

Finally, Defendants' request to modify the Scheduling Order comes *more than* seven months after the Court issued the order, and a little more than three months before the close of discovery. Defendants' apparent purposeful delay to request a modification of the Scheduling Order indicates a lack of diligence. See Zivkovic, 302 F.3d at 1087–88 (finding the district court did not abuse its discretion because movant "did not demonstrate diligence" when "counsel did not seek to modify that order until four months after the court issued the [scheduling] order"). Defendants thus have failed to meet their burden to show good cause for modifying the Scheduling Order; therefore, the Court should also deny the motion under Rule 16(b)(4).

III. CONCLUSION

For the reasons articulated above, Plaintiffs respectfully request the Court deny Defendants' motion. (Doc. 121)

1	RESPECTFULLY SUBMITTED this the 14th day of August 2025.		
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3 4	FOR THE STATE OF ARIZONA:	FOR THE STATE OF NORTH CAROLINA:	
5	KRISTIN K. MAYES Attorney General for the State of Arizona	JEFF JACKSON Attorney General for the State of North	
6		Carolina	
7 8	/s/ John Raymond Dillon IV JOHN RAYMOND DILLON IV SARAH PELTON	<u>/s/ Tracy Nayer</u> TRACY NAYER ROCHELLE SPARKO	
9	DYLAN JONES LAURA DILWEG ALYSE MEISLIK	Special Deputy Attorneys General Attorneys for the State of North Carolina	
11	Assistant Attorneys General		
12	Attorneys for the State of Arizona		
13		FOR THE STATE OF OHIO:	
14	FOR THE STATE OF INDIANA:	DAMENOCE	
15	TODD ROKITA	DAVE YOST Attorney General for the State of Ohio	
16	Attorney General for the State of Indiana	•	
17	/s/ Douglas S. Swetnam	<u>/s/ Erin Leahy</u> ERIN B. LEAHY	
18	DOUGLAS S. SWETNAM THOMAS L. MARTINDALE	Senior Assistant Attorney General	
19	Deputy Attorneys General	Attorney for the State of Ohio	
20	Attorneys for the State of Indiana		
21			
22	Lead Counse	el for Plaintiffs	
23			
24			
25			
26			
27			
28			

CERTIFICATE OF SERVICE

I hereby certify that on August 14, 2025, I caused the foregoing PLAINTIFFS' RESPONSE IN OPPOSITION TO DEFENDANTS' MOTION TO REVISE DISCOVERY SCHEDULE PURSUANT TO RULE 54(b) (DOC. 121) to be filed and served electronically via the Court's CM/ECF system upon counsel of record.

/s/ Belen O. Miranda Belen O. Miranda

1 LIST OF PLAINTIFFS' COUNSEL 2 John Raymond Dillon IV (AZ Bar Tracy Nayer (NC Bar No. 36964) 3 No. 036796) Rochelle Sparko (NC Bar No. 38528) Sarah Pelton (AZ Bar No. 039633) Special Deputy Attorneys General 4 North Carolina Department of Justice Dylan Jones (AZ Bar No. 034185) Laura Dilweg (AZ No. 036066) Consumer Protection Division 5 Alyse Meislik (AZ No. 024052) P.O. Box 629 6 Assistant Attorneys General Raleigh, North Carolina 27602 Arizona Attorney General's Office Phone: (919) 716-6000 7 2005 North Central Avenue Fax: (919) 716-6050 8 Phoenix, AZ 85004 tnayer@ncdoj.gov rsparko@ncdoj.gov Phone: (602) 542-8018 9 Attorneys for Plaintiff State of North Fax: (602) 542-4377 10 john.dillonIV@azag.gov Carolina sarah.pelton@azag.gov 11 mailto:dylan.jones@azag.gov Erin B. Leahy (OH Bar No. 0069509) 12 laura.dilweg@azag.gov Senior Assistant Attorney General alyse.meislik@azag.gov Office of Attorney General Dave Yost 13 Attorneys for Plaintiff State of Arizona 30 East Broad Street, 14th Fl. 14 Columbus, OH 43215 Phone: (614) 752-4730 Douglas S. Swetnam (IN Bar No. 15860-15 Erin.Leahy@OhioAGO.gov Attorney for Plaintiff State of Ohio 16 Thomas L. Martindale (IN Bar No. 29706-64) 17 Deputy Attorneys General Office of the Indiana Attorney General 18 Todd Rokita 19 Indiana Govt. Center South, 5th Fl. 20 302 W. Washington St. Indianapolis, IN 46204-2770 21 Phone: (317) 232-6294 (Swetnam) (317) 232-7751 (Martindale) 22 (317) 232-7979 Fax: 23 douglas.swetnam@atg.in.gov thomas.martindale@atg.in.gov 24 Attorneys for Plaintiff State of Indiana 25 26 Lead Counsel for Plaintiffs 27

1	Lindsay D. Barton (AL Bar No. 1165-G00N)	Nicklas A. Akers (CA Bar No. 211222) Senior Assistant Attorney General
2	Robert D. Tambling (AL Bar No. 6026-	Bernard A. Eskandari (CA Bar No.
3	N67R)	244395) Supervising Deputy Attorney General
4	Assistant Attorneys General Office of the Alabama Attorney General	Timothy D. Lundgren (CA Bar No.
5	501 Washington Avenue	254596)
6	Montgomery, Alabama 36130 Phone: (334) 353-2609 (Barton)	Rosailda Perez (CA Bar No. 284646) Deputy Attorneys General
7	(334) 242-7445 (Tambling)	Office of the California Attorney General
	Fax: (334) 353-8400 Lindsay.Barton@AlabamaAG.gov	300 S. Spring St., Suite 1702 Los Angeles, CA 90013
8	Robert.Tambling@AlabamaAG.gov	Phone: (415) 510-3364 (Akers)
9	Attorneys for Plaintiff State of Alabama	(213) 269-6348 (Eskandari)
10	Amanda Wentz (AR Bar No. 2021066)	(213) 269-6355 (Lundgren) (213) 269-6612 (Perez)
11	Assistant Attorney General	Fax: (916) 731-2146
12	Office of Attorney General Tim Griffin 101 West Capitol Avenue	nicklas.akers@doj.ca.gov bernard.eskandari@doj.ca.gov
13	Little Rock, AR 72201	timothy.lundgren@doj.ca.gov
14	Phone: (501) 682-1178 Fax: (501) 682-8118	rosailda.perez@doj.ca.gov
15	Fax: (501) 682-8118 amanda.wentz@arkansasag.gov	Attorneys for Plaintiff People of the State of California
16	Attorney for Plaintiff State of Arkansas	M' 1 1C' N 1 (CO D N 10770)
17		Michel Singer Nelson (CO Bar No. 19779) Assistant Attorney General II
18		Colorado Office of the Attorney General
19		Ralph L. Carr Judicial Building 1300 Broadway, 10th Floor
		Denver, CO 80203
20		Phone: (720) 508-6220
21		<u>michel.singernelson@coag.gov</u> Attorney for Plaintiff State of Colorado,
22		ex rel. Philip J. Weiser, Attorney General
23		
24		
25		
26		
27		
28		

	Brendan T. Flynn (Fed. Bar No. ct04545,	Miles Vaughn (FL Bar No. 1032235)
1	CT Bar No. 419935)	Assistant Attorney General
2	Assistant Attorney General	Office of the Florida Attorney General
	Office of the Connecticut Attorney	Consumer Protection Division
3	General William Tong	3507 E. Frontage Rd, Suite 325
4	165 Capitol Avenue, Suite 4000	Tampa, FL 33607
_	Hartford, CT 06106	Phone: (813) 287-7950
5	Phone: (860) 808-5400	Fax: (813) 281-5515
6	Fax: (860) 808-5593	miles.vaughn@myfloridalegal.com
7	mailto:brendan.flynn@ct.gov	Attorney for Plaintiff James Uthmeier,
	Attorney for Plaintiff State of Connecticut	Attorney General of the State of Florida
8	D C (DED N 5225)	D '14 7' 1 (CAD N 210104)
9	Ryan Costa (DE Bar No. 5325)	David A. Zisook (GA Bar No. 310104)
	Deputy Attorney General Delaware Department of Justice	Senior Assistant Attorney General
10	820 N. French Street, 5th Floor	Office of the Georgia Attorney General 40 Capitol Square SW
11	Wilmington, DE 19801	Atlanta, GA 30334
10	Phone: (302) 683-8811	Phone: (404) 458-4294
12	Fax: (302) 577-6499	Fax: (404) 464-8212
13	Ryan.costa@delaware.gov	dzisook@law.ga.gov
14	Attorney for Plaintiff State of Delaware	Attorney for Plaintiff State of Georgia
15	Laura C. Beckerman (DC Bar No.	Christopher J.I. Leong (HI Bar No. 9662)
16	1008120)	Deputy Attorney General
10	Senior Trial Counsel	Hawaii Department of the Attorney
17	Public Advocacy Division	General
18	D.C. Office of the Attorney General	425 Queen Street
	1	
	400 6th Street NW, 10th Floor	Honolulu, HI 96813
19	Washington, DC 20001	Honolulu, HI 96813 Phone: (808) 586-1180
	Washington, DC 20001 Phone: (202) 655-7906	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205
19 20	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180
19 20 21	Washington, DC 20001 Phone: (202) 655-7906	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii
19 20 21 22	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii James J. Simeri (ID Bar No. 12332)
19 20 21	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii James J. Simeri (ID Bar No. 12332) Consumer Protection Division Chief
19 20 21 22 23	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii James J. Simeri (ID Bar No. 12332) Consumer Protection Division Chief Idaho Attorney General's Office
19 20 21 22 23 24	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii James J. Simeri (ID Bar No. 12332) Consumer Protection Division Chief Idaho Attorney General's Office P.O. Box 83720
19 20 21 22 23	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii James J. Simeri (ID Bar No. 12332) Consumer Protection Division Chief Idaho Attorney General's Office P.O. Box 83720 Boise, ID 83720-0010
19 20 21 22 23 24	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii James J. Simeri (ID Bar No. 12332) Consumer Protection Division Chief Idaho Attorney General's Office P.O. Box 83720 Boise, ID 83720-0010 Phone: (208) 334-4114
19 20 21 22 23 24 25 26	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii James J. Simeri (ID Bar No. 12332) Consumer Protection Division Chief Idaho Attorney General's Office P.O. Box 83720 Boise, ID 83720-0010
19 20 21 22 23 24 25	Washington, DC 20001 Phone: (202) 655-7906 Laura.Beckerman@dc.gov	Honolulu, HI 96813 Phone: (808) 586-1180 Fax: (808) 586-1205 christopher.ji.leong@hawaii.gov Attorney for Plaintiff State of Hawaii James J. Simeri (ID Bar No. 12332) Consumer Protection Division Chief Idaho Attorney General's Office P.O. Box 83720 Boise, ID 83720-0010 Phone: (208) 334-4114 james.simeri@ag.idaho.gov

1	Philip Heimlich (IL Bar No. 6286375) Assistant Attorney General	Jacob P. Ford (KY Bar No. 95546) Assistant Attorney General
2	Elizabeth Blackston (IL Bar No. 6228859)	Office of the Attorney General,
3	Consumer Fraud Bureau Chief Office of the Illinois Attorney General	Commonwealth of Kentucky 1024 Capital Center Drive, Ste. 200
4	500 S. Second Street	Frankfort, KY 40601
5	Springfield, IL 62791	Phone: (502) 871-2044
	Phone: (217) 782-4436	jacobp.ford@ky.gov
6	philip.heimlich@ilag.gov	Attorney for Plaintiff Commonwealth of
7	elizabeth.blackston@ilag.gov	Kentucky
	Attorneys for Plaintiff People of the State of Illinois	ZaTabia N. Williams (LA Bar No. 36933)
8	of tithois	Assistant Attorney General
9	Benjamin Bellus (IA Bar No. AT0000688)	Office of the Attorney General Liz Murrill
10	William Pearson (IA Bar No. AT0012070)	1885 North Third St.
	Assistant Attorneys General	Baton Rouge, LA 70802
11	Office of the Iowa Attorney General	Phone: (225) 326-6164
12	1305 E. Walnut St.	Fax: (225) 326-6499
	Des Moines, IA 50319	WilliamsZ@ag.louisiana.gov
13	Phone: (515) 242-6536 (Bellus)	Attorney for Plaintiff State of Louisiana
14	(515) 242-6773 (Pearson)	Donald O'N-il (ME Don No. 000000)
15	Fax: (515) 281-6771	Brendan O'Neil (ME Bar No. 009900) Michael Devine (ME Bar No. 005048)
13	Benjamin.Bellus@ag.iowa.gov William.Pearson@ag.iowa.gov	Assistant Attorneys General
16	Attorneys for Plaintiff State of Iowa	Office of the Maine Attorney General
17	Thiorneys for Fluinity State of Towa	6 State House Station
	Nicholas C. Smith (KS Bar No. 29742)	Augusta, ME 04333
18	Sarah M. Dietz (KS Bar No. 27457)	Phone: (207) 626-8800
19	Assistant Attorneys General	Fax: (207) 624-7730
	Consumer Protection Section	brendan.oneil@maine.gov
20	Office of the Kansas Attorney General	michael.devine@maine.gov
21	120 SW 10th Avenue, 2nd Floor	Attorneys for Plaintiff State of Maine
22	Topeka, KS 66612 Phone: (785) 296-3751	Philip Ziperman (Fed. Bar No. 12430)
23	Fax: (785) 291-3699	Deputy Counsel
23	Nicholas.Smith@ag.ks.gov	Office of the Attorney General
24	sarah.dietz@ag.ks.gov	200 St. Paul Place
25	Attorneys for Plaintiff State of Kansas	Baltimore, MD 21202
		Phone: (410) 576-6417
26		Fax: (410) 576-6566
27		pziperman@oag.state.md.us
20		Attorney for Plaintiff Maryland Office of
28		the Attorney General

1	Carol Guerrero (MA Bar No. 705419)	James M. Rankin (MS Bar No. 102332)
2	Assistant Attorney General	Special Assistant Attorney General
	Michael N. Turi (MA Bar No. 706205) Deputy Chief, Consumer Protection	Mississippi Attorney General's Office P.O. Box 220
3	Division	Jackson, MS 39205
4	Massachusetts Office of the Attorney	Phone: (601) 359-4258
_	General	james.rankin@ago.ms.gov
5	One Ashburton Place, 18th Floor	Attorney for Plaintiff Lynn Fitch,
6	Boston, MA 02108	Attorney General State of Mississippi
7	Phone: (617) 963-2783	1 1 H 1 (MOD N 73740)
	Fax: (617) 727-5765	Luke Hawley (MO Bar No. 73749)
8	mailto:Carol.Guerrero@mass.gov Michael.Turi@mass.gov	Assistant Attorney General Office of the Missouri Attorney General
9	Attorneys for Plaintiff Commonwealth of	815 Olive Street, Suite 200
10	Massachusetts	St. Louis, MO 63101
10		Phone: (314) 340-6816
11	Kathy P. Fitzgerald (MI Bar No. P31454)	Fax: (314) 340-7891
12	Michael S. Hill (MI Bar No. P73084)	luke.hawley@ago.mo.gov
	Assistant Attorneys General	Attorney for Plaintiff State of Missouri, ex.
13	Michigan Department of Attorney General	rel. Andrew Bailey, Attorney General
14	Corporate Oversight Division	D (14 1/4/TD N (0025000)
15	P.O. Box 30736	Brent Mead (MT Bar No. 68035000)
13	Lansing, MI 48909 Phone: (517) 335-7632	Deputy Solicitor General Anna Schneider (MT Bar No. 13963)
16	Fax: (517) 335-7632	Special Assistant Attorney General, Senior
17	fitzgeraldk@michigan.gov	Counsel
	Hillm19@michigan.gov	Montana Attorney General's Office
18	Attorneys for Plaintiff People of the	Office of Consumer Protection
19	State of Michigan	215 North Sanders Street
20		P.O. Box 200151
	Bennett Hartz (MN Bar No. 0393136)	Helena, MT 59620-0151
21	Assistant Attorney General Office of the Minnesota Attorney General	Phone: (406) 444-4500
22	445 Minnesota Street, Suite 1200	Brent.mead2@mt.gov Anna.schneider@mt.gov
23	Saint Paul, MN 55404	Attorneys for Plaintiff State of Montana
23	Phone: (651) 757-1235	
24	bennett.hartz@ag.state.mn.us	
25	Attorney for Plaintiff State of Minnesota,	
	by its Attorney General, Keith Ellison	
26		
27		

1	Gary E. Brollier (NE Bar No. 19785)	Jeffrey Koziar (NJ Bar No. 015131999)
	Assistant Attorney General	Deputy Attorney General
2	Office of the Attorney General Michael T.	New Jersey Office of the Attorney General
3	Hilgers	Division of Law
4	2115 State Capitol Building	124 Halsey Street
4	Consumer Protection Division	Newark, NJ 07101
5	Lincoln, NE 68509	Phone: (973) 648-7819 Fax: (973) 648-4887
6	Phone: (402) 471-1279 Fax: (402) 471-4725	Fax: (973) 648-4887 mailto:Jeff.koziar@law.njoag.gov
6	gary.brollier@nebraska.gov	Attorney for Plaintiff State of New Jersey
7	Attorney for Plaintiff State of Nebraska	Thorney for I tuning state of them sersey
8	state of theories at	Billy Jimenez (NM Bar No. 144627)
8	Michelle C. Badorine (NV Bar No. 13206)	Assistant Attorney General
9	Senior Deputy Attorney General	New Mexico Department of Justice
10	Office of the Nevada Attorney General	408 Galisteo St.
10	Bureau of Consumer Protection	Santa Fe, New Mexico 87501
11	100 North Carson Street	Phone: (505) 527-2694
12	Carson City, NV 89701-4717	Fax: (505) 490-4883
	Phone: (775) 684-1164	Bjimenez@nmdoj.gov
13	Fax: (775) 684-1299	Attorney for Plaintiff Raúl Torrez, New
14	MBadorine@ag.nv.gov	Mexico Attorney General
	Attorney for Plaintiff State of Nevada	
15	M F G (241 P N 10067)	Glenna Goldis (NY Bar No. 4868600)
16	Mary F. Stewart (NH Bar No. 10067)	Assistant Attorney General
17	Assistant Attorney General	Office of the New York State Attorney
17	New Hampshire Department of Justice Office of the Attorney General	General
18	Consumer Protection and Antitrust Bureau	28 Liberty Street New York, NY 10005
19	1 Granite Place South	Phone: (646) 856-3697
19	Concord, NH 03301	Glenna.goldis@ag.ny.gov
20	Phone: (603) 271-1139	Attorney for Plaintiff Office of the Attorney
21	Mary.F.Stewart@doj.nh.gov	General of the State of New York
	Attorney for Plaintiff State of New	
22	Hampshire	
23		
24		
25		
26		
27		
28		

1 2 3 4 5 6 7 8	Elin S. Alm (ND Bar No. 05924) Christopher Glenn Lindblad (ND Bar No. 06480) Assistant Attorneys General Office of North Dakota Attorney General Consumer Protection & Antitrust Division 1720 Burlington Drive, Suite C Bismarck, ND 58504-7736 Phone: (701) 328-5570 Fax: (701) 328-5568 mailto:ealm@nd.gov clindblad@nd.gov	Mark W Wolfe (PA Bar No. 327807) Deputy Attorney General Pennsylvania Office of Attorney General Strawberry Square, 15th Floor Harrisburg, PA 17120-0001 Phone: (717) 772-3558 Fax: (717) 705-3795 mwolfe@attorneygeneral.gov Attorney for Plaintiff Commonwealth of Pennsylvania by Attorney General David W. Sunday, Jr.
9	Attorneys for Plaintiff State of North Dakota	Stephen N. Provazza (RI Bar No. 10435) Special Assistant Attorney General Rhode Island Office of the Attorney
10	Stephanie Powers (OK Bar No. 22892)	Rhode Island Office of the Attorney General
11	Assistant Attorney General Office of the Oklahoma Attorney General	150 S. Main Street Providence, RI 02903
12	313 N.E. 21st St.	Phone: (401) 274-4400, ext. 2476
13	Oklahoma City, OK 73105	Fax: (401) 222-1766
14	Phone: (405) 522-3412 Fax: (405) 522-0085	sprovazza@riag.ri.gov Attornov for Plaintiff State of Phode
15	Fax: (405) 522-0085 Stephanie.Powers@oag.ok.gov	Attorney for Plaintiff State of Rhode Island, by Attorney General Peter
16	Attorney for Plaintiff State of Oklahoma ex rel. Attorney General Gentner Drummond	Neronha
17		Kristin Simons (SC Bar No. 74004)
18	Jordan M. Roberts (OR Bar No. 115010)	Senior Assistant Attorney General
19	Senior Assistant Attorney General Oregon Department of Justice	South Carolina Attorney General's Office P.O. Box 11549
20	Consumer Protection Division	Columbia, SC 29211-1549
	100 SW Market St. Portland, OR 97201	Phone: (803) 734-6134
21	Phone: (971) 673-1880	<u>mailto:ksimons@scag.gov</u> Attorney for Plaintiff State of South
22	Fax: (971) 673-1884	Carolina
23	jordan.m.roberts@doj.oregon.gov	
24	Attorney for Plaintiff State of Oregon	
25		
26		
27		

1	Austin C. Ostiguy (TN Bar No. 040301)	James Layman (VT Bar No. 5236)
	Tyler T. Corcoran (TN Bar No. 038887)	Office of the Vermont Attorney General
2	Assistant Attorneys General	109 State Street
3	Office of the Tennessee Attorney General P.O. Box 20207	Montpelier, VT 05609-1001 Phone: (802) 828-2315
4	Nashville, TN 37202	Fax: (802) 304-1014
	Phone: (615) 532-7271 (Ostiguy)	James.Layman@vermont.gov
5	(615) 770-1714 (Corcoran)	Attorney for Plaintiff State of Vermont
6	Fax: (615) 532-2910	
7	austin.ostiguy@ag.tn.gov	Geoffrey L. Ward (VA Bar No. 89818)
	tyler.corcoran@ag.tn.gov	Senior Assistant Attorney General
8	Attorneys for Plaintiff State of Tennessee	Office of the Attorney General of Virginia 202 N. Ninth St.
9	David Shatto (Fed. Bar No. 3725697; TX	Richmond, VA 23219
10	Bar No. 24104114)	Phone: (804) 371-0871
11	Assistant Attorney General	Fax: (804) 786-0122
	Attorney General for the State of Texas	gward@oag.state.va.us
12	Office of the Attorney General P.O. Box 12548 (MC-010)	Attorney for Plaintiff Commonwealth of Virginia, ex rel. Jason S. Miyares,
13	Austin, TX 78711	Attorney General
	Phone: (512) 463-2185	Thorney General
14	Fax: (512) 473-9125	Zorba Leslie (WA Bar No. 58523)
15	David.Shatto@oag.texas.gov	Assistant Attorney General
16	Attorney for Plaintiff State of Texas	Washington State Attorney General's
		Office
17	Alexandra Butler (UT Bar No. 19238)	800 Fifth Avenue, Suite 2000
18	Assistant Attorney General	Seattle, WA 98104
	Utah Attorney General's Office	Phone: (206) 340-6787
19	160 East 300 South, 5th Floor P.O. Box 140872	Fax: (206) 464-6451 zorba.leslie@atg.wa.gov
20	Salt Lake City, UT 84114-0872	Attorney for Plaintiff State of Washington
21	Phone: (385) 910-5533	Throrney for I turning state of Washington
22	Fax: (801) 366-0315	
	alexandrabutler@agutah.gov Attorney for Plaintiff Utah Division of	
23	Consumer Protection	
24		
25		
26		
27		
28		
_0		

1	Ashley T. Wentz (WV Bar No. 13486) Assistant Attorney General	Gregory A. Myszkowski (WI Bar No. 1050022)
2	West Virginia Attorney General's Office	Assistant Attorney General
3	Consumer Protection/Antitrust Division	Wisconsin Department of Justice
3	P.O. Box 1789	P.O. Box 7857
4	Charleston, WV 25326	Madison, WI 53707-7857
5	Phone: (304) 558-8986	Phone: (608) 266-7656
	Fax: (304) 558-0184 Ashley.T.Wentz@wvago.gov	Fax: (608) 294-2907 gregory.myszkowski@wisdoj.gov
6	Attorney for Plaintiff State of West	Attorney for Plaintiff State of Wisconsin
7	Virginia ex rel. John B. McCuskey,	Thiorney for I talling State of Wisconsin
8	Attorney General	Cameron W. Geeting (WY Bar No. 7-5338)
9		Senior Assistant Attorney General
10		Consumer Protection and Antitrust Unit
11		Wyoming Office of the Attorney General
		2320 Capitol Avenue Cheyenne, Wyoming 82002
12		Phone: (307) 777-3795
13		cameron.geeting1@wyo.gov
14		Attorney for Plaintiff State of Wyoming
15		
16		
17		
18		
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21		
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6	IN THI	E UNITED STAT	TES DISTRICT	COURT
7		FOR THE DIST	TRICT OF AR	IZONA
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9	State of Arizona, <i>ex rel</i> . Attorney General; <i>et al.</i> ,	Kristin K. Mayes,	No. CV	-23-00233-TUC-CKJ
10				и орргр
11	Plaintiffs;		[propos	sed] ORDER
12	v.			
13	Michael D. Lansky, L.L.	C dha Avid Telec	om:	
14	et al.,	c., doa mid Telec	om,	
15	Defendants.			
16 17				
18				
19	Before the Court is	Defendants' Motio	on to Revise the I	Discovery Schedule Pursuant
20	to Rule 54(b). (Doc. 121) Having considered the motion and the responsive pleadings,			
21	Defendants failed to sho	w good cause to	expand the scop	e of discovery of the Case
22	Management Scheduling Order. (Doc. 102)			
23				
24	Accordingly, Defe	ndants' Motion is l	DENIED.	
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